



Development Director

Sorrell is proud to partner with the Greater Edwards Aquifer Alliance in its search for a full-time Development Director.

The Greater Edwards Aquifer Alliance (GEAA) unites Texans to promote effective, broad based advocacy for preservation of our water resources. GEAA builds support for conservation and sustainable management of the Edwards and Trinity aquifers, springs and contributing watersheds, flora and fauna, and the quality of life, history, and culture of the Texas Hill Country.

GEAA has originated a comprehensive program of science, advocacy, and public engagement aimed at protecting the quality and quantity of spring flows from the Edwards and Trinity aquifers. Policy and programs are determined by consensus of the fifty-nine member organizations. Its member organizations are scattered throughout the twenty-one county Edwards and Trinity aquifer regions and are as diverse as the region it represents.

For more information, please see <https://aquiferalliance.org/>.

Position Overview

Reporting to GEAA's Executive Director, the Development Director will serve as a critical member of GEAA's leadership team and work collaboratively with the staff and board members to:

- Establish a robust fundraising program to support the full range of GEAA's mission, including operations, technical research, programs, and projects.
- Identify, cultivate, and provide stewardship for potential and current individual, corporate, and foundation donors.
- Increase membership in GEAA's Water Guardians program and assist in planning three to four Water Guardians events annually.
- Assist in planning and executing GEAA's annual Fall Gala.
- Increase membership in GEAA's business campaign, Texans for Every Drop.
- Increase participation in GEAA's Endowment and Legacy Giving programs.
- Initiate campaigns to increase GEAA individual membership and expand membership throughout GEAA's twenty-one county service area.

The ideal candidate will be a collaborative self-starter who enjoys networking and interfacing with community members at every level. Driven by a desire to support GEAA's mission, the Development Director will be a resourceful, continuous learner who enjoys a hands-on role working with a close-knit team.

Qualifications

The successful candidate must have:

- A genuine interest and commitment to GEAA's mission
- Strong verbal and written communication skills; ease with public speaking
- Strong organizational skills with ability to multi-task, when needed
- Strong relationship skills
- Strong computer skills, including proficiency with the Microsoft Office Suite, and experience working with (or an aptitude to learn) donor tracking software.
- Ability to work cooperatively and collaboratively with staff and volunteers
- Valid driver's license (required)
- Associate or bachelor's degree (a plus)

Experience is strongly preferred, but in fulfilling all aspects of this position GEAA is willing to train and collaborate as needed.

Compensation

Salary commensurate with education and experience. GEAA offers health insurance reimbursement, generous paid time off and paid holidays. Opportunities for advancement.

Requirements/Other

Work may be done remotely and/ or at the office of the Greater Edwards Aquifer Alliance in San Antonio, Texas. Some travel within the twenty-one counties of GEAA's service area may be required.

Office hours are flexible, usually from 10:00 am to 6:00 pm Monday through Friday. Occasional weekends and after hours may be required.

Application and Referral Process

Applicant review is currently underway and will continue until the candidate has been selected. To nominate or be considered for this position, please contact Priscilla Plumb at priscilla@sorrellco.com / 281-224-0881. All inquiries will be held in confidence.

GEAA is proud to be an Affirmative Action, Equal Opportunity Employer. Its employment decisions are made without regard to race, color, religion, gender, national origin, age, disability, marital status, veteran or military status or any other legally protected status.

About Sorrell

Sorrell is a highly relational provider of executive recruiting. Our mission is to serve as partners with our clients to accelerate their efforts to attract, hire and retain talent that impacts the future of the organization. For more information, call 713.840.1870.